



Association of Landowners of Port Royal Plantation

PR Balance Sheet

As Of 3/31/2020

	<u>Balance</u> <u>3/31/2020</u>	<u>Balance</u> <u>2/29/2020</u>	<u>Change</u>
Assets			
Operating Cash			
1000 - Alliance 8662 Operating Cash	\$150,520.13	\$319,110.38	(\$168,590.25)
1010 - Alliance - 9625 Payroll	\$102,065.89	\$25,715.15	\$76,350.74
1015 - Alliance - ICS - Operating MM	\$1,470,024.21	\$1,469,790.55	\$233.66
1024 - TD Bank-6679 Onsite Bank	\$17,375.46	\$226,601.41	(\$209,225.95)
<u>Operating Cash Total</u>	\$1,739,985.69	\$2,041,217.49	(\$301,231.80)
Asset Replacement Cash			
1025 - Alliance - 9633 MM - Reserves	\$18,793.64	\$104,601.10	(\$85,807.46)
1030 - Alliance - ICS - Reserve MM	\$16,364.06	\$15,962.30	\$401.76
1048 - MM - First Citizens Bank	\$296,261.31	\$34,807.87	\$261,453.44
1050 - CD-Suntrust-2.9% 26M - 8/14	\$250,000.00	\$250,000.00	\$0.00
1051 - CD-Coastal St-0.25% 12M - 9/14	\$225,000.00	\$225,000.00	\$0.00
1052 - CD-BB&T-0.15% 18M - 4/16	\$220,000.00	\$220,000.00	\$0.00
<u>Asset Replacement Cash Total</u>	\$1,026,419.01	\$850,371.27	\$176,047.74
Disaster Recovery			
1060 - Synovus 9101 Disaster Recovery	\$37,500.00	\$37,500.00	\$0.00
<u>Disaster Recovery Total</u>	\$37,500.00	\$37,500.00	\$0.00
Escrow			
1090 - BOA - Escrow - PAB	\$92,000.00	\$77,000.00	\$15,000.00
1092 - NBSC 9247 BH Rental Escrow	\$5,200.00	\$6,000.00	(\$800.00)
<u>Escrow Total</u>	\$97,200.00	\$83,000.00	\$14,200.00
Transfer Fee			
1095 - NBSC - 3104 Operating Transfer Fee MM	\$223,766.99	\$156,422.22	\$67,344.77
<u>Transfer Fee Total</u>	\$223,766.99	\$156,422.22	\$67,344.77
Beach House Cash			
1096 - TD 4377 Special Assessment	\$118,970.88	\$53,542.83	\$65,428.05
<u>Beach House Cash Total</u>	\$118,970.88	\$53,542.83	\$65,428.05
Accounts Receivable			
1200 - AR Annual Assessment	\$42,966.47	\$63,128.84	(\$20,162.37)
1201 - AR Beach House	\$608,509.00	\$674,361.56	(\$65,852.56)
1203 - AR Fines	\$2,593.00	\$2,593.00	\$0.00
1204 - AR Misc	\$5,507.24	\$5,286.03	\$221.21
1300 - Allowance for Uncollectable Accounts	(\$38,000.00)	(\$38,000.00)	\$0.00
<u>Accounts Receivable Total</u>	\$621,575.71	\$707,369.43	(\$85,793.72)
Prepaid Expenses			
1400 - Prepaid Insurance	\$58,508.78	\$64,801.05	(\$6,292.27)
<u>Prepaid Expenses Total</u>	\$58,508.78	\$64,801.05	(\$6,292.27)
Fixed Assets			
1600 - Land	\$734,622.00	\$734,622.00	\$0.00



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	<u>Balance</u> <u>3/31/2020</u>	<u>Balance</u> <u>2/29/2020</u>	<u>Change</u>
1601 - Land Improvements	\$3,105,426.00	\$3,105,426.00	\$0.00
1602 - Beach & Tennis Facilities	\$333,565.00	\$333,565.00	\$0.00
1603 - Furniture & Fixtures	\$451,511.00	\$451,511.00	\$0.00
1604 - Landscaping Equipment	\$156,591.00	\$156,591.00	\$0.00
1607 - Admin/Security Building	\$183,285.00	\$183,285.00	\$0.00
1608 - Vehicles	\$116,231.00	\$116,231.00	\$0.00
1609 - Accumulated Depreciation	(\$2,682,957.00)	(\$2,682,957.00)	\$0.00
1611 - Administration Office	\$154,401.75	\$154,401.75	\$0.00
<u>Fixed Assets Total</u>	\$2,552,675.75	\$2,552,675.75	\$0.00
Beach House Expenses			
1610 - Beach House Construction Costs	\$3,618,190.60	\$3,619,600.60	(\$1,410.00)
1612 - Bath House	\$339,218.32	\$339,218.32	\$0.00
<u>Beach House Expenses Total</u>	\$3,957,408.92	\$3,958,818.92	(\$1,410.00)
Assets Total	\$10,434,011.73	\$10,505,718.96	(\$71,707.23)
Liabilities and Equity			
Long-Term Liabilities			
2090 - Escrow Deposits PAB	\$92,000.00	\$77,000.00	\$15,000.00
2092 - Escrow Deposits Beach House	\$5,200.00	\$6,000.00	(\$800.00)
2100 - Accrued Expenses	\$309,528.00	\$309,528.00	\$0.00
<u>Long-Term Liabilities Total</u>	\$406,728.00	\$392,528.00	\$14,200.00
Current Liabilities			
2040 - BH Construction Loan	\$535,000.38	\$535,000.38	\$0.00
2050 - Line of Credit-Weather Casualty	\$536,340.57	\$546,993.29	(\$10,652.72)
2061 - Deferred Expenses	\$38,810.00	\$38,810.00	\$0.00
2095 - Community Affairs	\$200.00	\$200.00	\$0.00
2150 - Arboretum Fund	\$6,861.76	\$8,975.76	(\$2,114.00)
2151 - Deferred BH Rental Income	\$4,850.00	\$6,750.00	(\$1,900.00)
2152 - Deferred Employee Incentive	\$10,295.98	\$7,980.54	\$2,315.44
2154 - Prepaid A/R Annual	\$67,207.86	\$74,675.40	(\$7,467.54)
<u>Current Liabilities Total</u>	\$1,199,566.55	\$1,219,385.37	(\$19,818.82)
Capital & Owner's Equity Accounts			
2200 - Reserve Equity	\$1,242,950.00	\$1,242,950.00	\$0.00
2300 - Asset Replacement Reserve Fund	\$1,966,242.00	\$1,966,242.00	\$0.00
2500 - Retained Earnings-PY	\$985,187.01	\$985,187.01	\$0.00
2600 - Special Assess-BH-Interest	\$91,479.57	\$91,389.09	\$90.48
2650 - Special Assessment - Beach House	\$2,599,515.40	\$2,599,515.40	\$0.00
<u>Capital & Owner's Equity Accounts Total</u>	\$6,885,373.98	\$6,885,283.50	\$90.48
<u>Retained Earnings</u>	\$409,254.45	\$409,254.45	\$0.00
<u>Net Income</u>	\$1,533,088.75	\$1,599,267.64	(\$66,178.89)
Liabilities & Equity Total	\$10,434,011.73	\$10,505,718.96	(\$71,707.23)



**Association of Landowners of Port Royal Plantation
PRP Income and Expense
3/1/2020 - 3/31/2020**

3/1/2020 - 3/31/2020

1/1/2020 - 3/31/2020

Accounts	Actual	Budget	Variance	Actual	Budget	Variance	Annual Budget
Income							
<u>Operating Income</u>							
3000 - Assessments	\$0.00	\$0.00	\$0.00	\$1,519,912.00	\$1,520,150.00	(\$238.00)	\$1,520,150.00
3010 - Replacement Reserve	\$0.00	\$0.00	\$0.00	\$268,262.00	\$268,262.00	\$0.00	\$268,262.00
3100 - Decal & Pass Sales	\$48,456.05	\$42,000.00	\$6,456.05	\$184,252.95	\$174,000.00	\$10,252.95	\$550,623.00
3120 - PAB Fees	\$3,000.00	\$2,083.33	\$916.67	\$7,500.00	\$6,249.99	\$1,250.01	\$25,000.00
3125 - Cable Fees	\$0.00	\$0.00	\$0.00	\$19,213.61	\$19,000.00	\$213.61	\$19,000.00
3130 - Closing Fees	\$900.00	\$400.00	\$500.00	\$1,900.00	\$1,200.00	\$700.00	\$5,500.00
3150 - Past Due - Late Fees	\$1,125.58	\$1,000.00	\$125.58	\$4,323.72	\$4,200.00	\$123.72	\$8,000.00
3180 - Miscellaneous Income	\$341.47	\$750.00	(\$408.53)	\$962.36	\$2,250.00	(\$1,287.64)	\$9,000.00
3190 - Beach House Reservation	\$1,250.00	\$1,300.00	(\$50.00)	\$1,850.00	\$2,300.00	(\$450.00)	\$25,000.00
3191 - Beach House Locker/ Kayak	\$3,810.00	\$0.00	\$3,810.00	\$3,810.00	\$0.00	\$3,810.00	\$0.00
3230 - Reserve Transfer	(\$268,262.00)	(\$268,262.00)	\$0.00	(\$268,262.00)	(\$268,262.00)	\$0.00	(\$452,057.00)
3235 - EMA Billings	\$19,784.67	\$19,784.67	\$0.00	\$59,354.01	\$59,354.01	\$0.00	\$237,416.00
Total Operating Income	(\$189,594.23)	(\$200,944.00)	\$11,349.77	\$1,803,078.65	\$1,788,704.00	\$14,374.65	\$2,215,894.00
Total Income	(\$189,594.23)	(\$200,944.00)	\$11,349.77	\$1,803,078.65	\$1,788,704.00	\$14,374.65	\$2,215,894.00
Expense							
<u>ADMIN</u>							
4000 - Salaries-Admin	\$26,042.17	\$26,595.08	\$552.91	\$73,304.13	\$74,190.16	\$886.03	\$350,611.00
4010 - Insurance-Admin	\$3,326.03	\$3,500.00	\$173.97	\$8,620.11	\$8,500.00	(\$120.11)	\$37,514.00
4020 - Education - Administration	\$435.97	\$1,100.00	\$664.03	\$1,059.40	\$1,900.00	\$840.60	\$8,400.00
4030 - Communications - Admin	\$75.86	\$200.00	\$124.14	\$299.98	\$600.00	\$300.02	\$12,000.00
4040 - Insurance	\$6,480.11	\$6,369.58	(\$110.53)	\$19,440.33	\$19,108.74	(\$331.59)	\$76,435.00
4050 - Property Tax	\$0.00	\$0.00	\$0.00	\$431.34	\$500.00	\$68.66	\$32,000.00
4060 - Legal/Professional	\$1,913.50	\$3,200.00	\$1,286.50	\$3,289.50	\$4,300.00	\$1,010.50	\$20,000.00
4070 - PAB Professionals	\$935.00	\$900.00	(\$35.00)	\$1,976.17	\$1,925.00	(\$51.17)	\$4,950.00
4080 - Audit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,000.00
4090 - Website	\$0.00	\$0.00	\$0.00	\$723.00	\$750.00	\$27.00	\$3,000.00
4100 - Computers/Technology	\$1,220.83	\$1,260.00	\$39.17	\$4,447.75	\$3,780.00	(\$667.75)	\$15,120.00
4120 - Printing	\$447.19	\$265.00	(\$182.19)	\$1,067.50	\$885.00	(\$182.50)	\$9,100.00
4130 - Office Supplies	\$384.07	\$550.00	\$165.93	\$1,126.19	\$1,250.00	\$123.81	\$5,100.00
4140 - Postage	\$121.00	\$250.00	\$129.00	\$186.80	\$750.00	\$563.20	\$4,590.00
4150 - Celebration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
4160 - Miscellaneous	\$1,268.48	\$975.00	(\$293.48)	\$2,973.80	\$2,575.00	(\$398.80)	\$11,300.00
4200 - Bank Service Charge	\$283.76	\$266.67	(\$17.09)	\$1,301.72	\$800.01	(\$501.71)	\$3,200.00
4220 - Management Fee/Software	\$185.05	\$500.00	\$314.95	\$3,001.91	\$2,500.00	(\$501.91)	\$10,000.00
4999 - EMA Admin Assessments	(\$3,331.50)	(\$3,331.50)	\$0.00	(\$9,994.50)	(\$9,994.50)	\$0.00	(\$39,978.00)
Total ADMIN	\$39,787.52	\$42,599.83	\$2,812.31	\$113,255.13	\$114,319.41	\$1,064.28	\$582,342.00
<u>MAINTENANCE</u>							
5000 - Salaries-Maintenance	\$11,501.88	\$12,503.62	\$1,001.74	\$31,597.82	\$33,231.65	\$1,633.83	\$162,547.00
5010 - Insurance-Maintenance	\$1,503.28	\$2,164.31	\$661.03	\$4,139.42	\$5,788.06	\$1,648.64	\$28,136.00
5020 - Education-Maintenance	\$44.53	\$137.18	\$92.65	\$232.25	\$325.36	\$93.11	\$2,560.00
5030 - Communications-Maintenance	\$75.86	\$150.00	\$74.14	\$244.40	\$450.00	\$205.60	\$1,800.00
5040 - Uniforms	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,625.00
5050 - Outside Services	\$22,452.16	\$23,447.45	\$995.29	\$67,632.76	\$69,796.95	\$2,164.19	\$280,824.00
5060 - Pest Control	\$787.00	\$787.00	\$0.00	\$4,029.75	\$4,030.00	\$0.25	\$16,332.00
5070 - Debris Removal	\$2,939.76	\$3,635.58	\$695.82	\$8,819.28	\$10,906.74	\$2,087.46	\$43,627.00
5090 - Beach House Maintenance	\$1,929.12	\$1,746.56	(\$182.56)	\$5,553.93	\$5,243.12	(\$310.81)	\$24,035.00
5100 - Pool Maintenance	\$458.16	\$500.00	\$41.84	\$790.69	\$863.00	\$72.31	\$19,020.00
5110 - Tennis Maintenance	\$77.50	\$0.00	(\$77.50)	\$77.50	\$0.00	(\$77.50)	\$19,000.00
5120 - Facilities Maintenance	\$1,277.41	\$2,028.79	\$751.38	\$2,348.89	\$3,403.79	\$1,054.90	\$37,000.00
5130 - Road Shoulder Repair	\$1,300.00	\$1,500.00	\$200.00	\$1,300.00	\$1,500.00	\$200.00	\$10,000.00
5140 - Lagoon Maintenance	\$750.96	\$751.90	\$0.94	\$2,252.88	\$2,255.70	\$2.82	\$69,023.00
5150 - Landscape Maintenance	\$2,999.15	\$3,454.55	\$455.40	\$2,999.15	\$3,909.10	\$909.95	\$56,522.00
5160 - Tree Maintenance	\$0.00	\$1,000.00	\$1,000.00	\$19,800.00	\$22,500.00	\$2,700.00	\$67,000.00
5170 - Mailboxes	\$104.11	\$83.33	(\$20.78)	(\$93.89)	\$249.99	\$343.88	\$1,000.00
5180 - Equipment Maintenance	\$168.84	\$532.27	\$363.43	\$306.79	\$1,209.54	\$902.75	\$11,500.00
5190 - Vehicle Maintenance	\$0.00	\$166.67	\$166.67	\$0.00	\$500.01	\$500.01	\$2,000.00
5200 - Gas-Oil-Lube	\$211.80	\$333.33	\$121.53	\$930.20	\$999.99	\$69.79	\$4,000.00
5210 - Small Tools	\$66.98	\$227.27	\$160.29	\$95.98	\$454.54	\$358.56	\$2,500.00
5220 - Storage Lease	\$225.00	\$220.00	(\$5.00)	\$675.00	\$660.00	(\$15.00)	\$2,640.00
5230 - Storm Related Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00
5999 - EMA Maint Assessments	(\$10,934.75)	(\$10,934.75)	\$0.00	(\$32,804.25)	(\$32,804.25)	\$0.00	(\$131,217.00)

**Association of Landowners of Port Royal Plantation
PRP Income and Expense
3/1/2020 - 3/31/2020**

	3/1/2020 - 3/31/2020			1/1/2020 - 3/31/2020			
Accounts	Actual	Budget	Variance	Actual	Budget	Variance	Annual Budget
Total MAINTENANCE	\$37,938.75	\$44,435.06	\$6,496.31	\$120,928.55	\$135,473.29	\$14,544.74	\$741,474.00
SECURITY							
6000 - Salaries-Security	\$39,686.20	\$39,860.85	\$174.65	\$105,841.70	\$106,990.01	\$1,148.31	\$518,191.00
6010 - Insurance-Security	\$3,908.96	\$6,488.91	\$2,579.95	\$10,124.07	\$13,132.80	\$3,008.73	\$80,144.00
6020 - Training-Security	\$0.00	\$150.00	\$150.00	\$1,218.40	\$1,400.00	\$181.60	\$5,850.00
6030 - Communications	\$543.10	\$341.66	(\$201.44)	\$1,077.09	\$1,024.98	(\$52.11)	\$8,900.00
6040 - Uniform Purchases	\$0.00	\$1,650.00	\$1,650.00	\$186.18	\$2,150.00	\$1,963.82	\$3,650.00
6050 - Gate Software	\$0.00	\$1,039.25	\$1,039.25	\$2,119.07	\$3,117.75	\$998.68	\$12,471.00
6060 - Vehicles-Maint-Secur	\$358.33	\$250.00	(\$108.33)	\$1,728.98	\$1,050.00	(\$678.98)	\$5,892.00
6070 - Gasoline-Security	\$777.15	\$875.00	\$97.85	\$2,326.14	\$2,625.00	\$298.86	\$10,500.00
6080 - Printing-Security	\$65.28	\$200.00	\$134.72	\$205.85	\$700.00	\$494.15	\$8,500.00
6090 - Supplies-Security	\$391.21	\$155.55	(\$235.66)	\$2,457.34	\$2,555.55	\$98.21	\$7,200.00
6100 - Licenses-Security	\$69.00	\$110.00	\$41.00	\$780.00	\$660.00	(\$120.00)	\$2,110.00
6110 - Miscellaneous-Securi	\$809.00	\$100.00	(\$709.00)	\$820.98	\$100.00	(\$720.98)	\$7,600.00
6999 - EMA Sec Assessments	(\$4,496.50)	(\$4,496.50)	\$0.00	(\$13,489.50)	(\$13,489.50)	\$0.00	(\$53,958.00)
Total SECURITY	\$42,111.73	\$46,724.72	\$4,612.99	\$115,396.30	\$122,016.59	\$6,620.29	\$617,050.00
UTILITIES							
7000 - Electricity	\$3,790.46	\$3,781.25	(\$9.21)	\$12,044.35	\$11,343.75	(\$700.60)	\$45,375.00
7010 - Water	\$433.00	\$375.00	(\$58.00)	\$1,123.00	\$1,125.00	\$2.00	\$4,500.00
7029 - EMA Utilites Assessments	(\$1,021.92)	(\$1,021.92)	\$0.00	(\$3,065.76)	(\$3,065.76)	\$0.00	(\$12,263.00)
Total UTILITIES	\$3,201.54	\$3,134.33	(\$67.21)	\$10,101.59	\$9,402.99	(\$698.60)	\$37,612.00
EMA							
8100 - Admin Fee-EMA	\$3,331.50	\$3,331.50	\$0.00	\$9,994.50	\$9,994.50	\$0.00	\$39,978.00
8120 - Maintenance-EMA	\$10,934.75	\$10,934.75	\$0.00	\$32,804.25	\$32,804.25	\$0.00	\$131,217.00
8170 - Security-EMA	\$4,496.50	\$4,496.50	\$0.00	\$13,489.50	\$13,489.50	\$0.00	\$53,958.00
8180 - Utilities-EMA	\$1,021.92	\$1,021.92	\$0.00	\$3,065.76	\$3,065.76	\$0.00	\$12,263.00
Total EMA	\$19,784.67	\$19,784.67	\$0.00	\$59,354.01	\$59,354.01	\$0.00	\$237,416.00
Total Expense	\$142,824.21	\$156,678.61	\$13,854.40	\$419,035.58	\$440,566.29	\$21,530.71	\$2,215,894.00
Operating Net Income	(\$332,418.44)	(\$357,622.61)	\$25,204.17	\$1,384,043.07	\$1,348,137.71	\$35,905.36	\$0.00
Reserve Income							
Disaster Recovery							
9060 - Disaster Recovery Revenue	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	\$50,000.00	\$0.00
9960 - Disaster Recovery Expense	\$0.00	\$0.00	\$0.00	(\$12,500.00)	\$0.00	(\$12,500.00)	\$0.00
Total Disaster Recovery	\$0.00	\$0.00	\$0.00	\$37,500.00	\$0.00	\$37,500.00	\$0.00
Transfer Fee							
9900 - Transfer Fee	\$80,230.17	\$16,666.67	\$63,563.50	\$117,510.17	\$50,000.01	\$67,510.16	\$200,000.00
9899 - Storm Recovery/ Loan Interest	(\$2,250.48)	(\$3,980.50)	\$1,730.02	(\$6,994.74)	(\$11,941.50)	\$4,946.76	(\$47,766.00)
Total Transfer Fee	\$77,979.69	\$12,686.17	\$65,293.52	\$110,515.43	\$38,058.51	\$72,456.92	\$152,234.00
Replacement Reserve Income							
9000 - Replacement Reserves	\$268,262.00	\$268,262.00	\$0.00	\$268,262.00	\$268,262.00	\$0.00	\$452,057.00
9010 - Revenue - Reserve Interest Income	\$526.15	\$360.00	\$166.15	\$906.49	\$1,080.00	(\$173.51)	\$4,320.00
9030 - Revenue - Equipment Lease Back	\$0.00	\$1,500.00	(\$1,500.00)	\$3,000.00	\$4,500.00	(\$1,500.00)	\$7,500.00
9031 - Revenue - EMA Payback	\$14,499.98	\$14,499.98	\$0.00	\$43,499.94	\$43,499.94	\$0.00	\$173,999.76
Total Replacement Reserve Income	\$283,288.13	\$284,621.98	(\$1,333.85)	\$315,668.43	\$317,341.94	(\$1,673.51)	\$637,876.76
Total Reserve Income	\$361,267.82	\$297,308.15	\$63,959.67	\$463,683.86	\$355,400.45	\$108,283.41	\$790,110.76
Reserve Expense							
Beach House Expenses							
8999 - BH Loan Interest	\$1,796.71	\$0.00	(\$1,796.71)	\$5,274.21	\$0.00	(\$5,274.21)	\$0.00
Total Beach House Expenses	\$1,796.71	\$0.00	(\$1,796.71)	\$5,274.21	\$0.00	(\$5,274.21)	\$0.00
RESERVES							
9560 - Road Paving	\$87,590.67	\$108,743.00	\$21,152.33	\$87,590.67	\$108,743.00	\$21,152.33	\$108,743.00
9605 - Tennis Court Resurface	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,484.00
9620 - Split Rail Fencing	\$1,182.00	\$0.00	(\$1,182.00)	\$0.00	\$0.00	\$0.00	\$0.00
9640 - Leisure Path Repair	\$4,000.00	\$5,000.00	\$1,000.00	\$178,514.41	\$159,448.50	(\$19,065.91)	\$268,897.00
9650 - Security Equipment	\$0.00	\$7,394.00	\$7,394.00	\$24,000.00	\$26,394.00	\$2,394.00	\$26,394.00
9660 - Maintenance Equipment	\$458.89	\$0.00	(\$458.89)	\$19,258.89	\$19,000.00	(\$258.89)	\$29,033.00
Total RESERVES	\$93,231.56	\$121,137.00	\$27,905.44	\$309,363.97	\$313,585.50	\$4,221.53	\$525,551.00
Total Reserve Expense	\$95,028.27	\$121,137.00	\$26,108.73	\$314,638.18	\$313,585.50	(\$1,052.68)	\$525,551.00
Reserve Net Income	\$266,239.55	\$176,171.15	\$90,068.40	\$149,045.68	\$41,814.95	\$107,230.73	\$264,559.76
Net Income	(\$66,178.89)	(\$181,451.46)	\$115,272.57	\$1,533,088.75	\$1,389,952.66	\$143,136.09	\$264,559.76